

MEDIA & ENTERTAINMENT

INVESTMENT	INITIAL INVESTMENT	EXIT	BUSINESS FOCUS
Brash Entertainment	2007	Active	Publisher of theatrical-based video games, with an innovative strategy focused on commercializing existing motion picture and television properties. www.brashent.com
Charleston Newspapers	2004	Active	Publisher of the <i>Charleston Gazette</i> and the <i>Charleston Daily Mail</i> , newspapers serving the Charleston, West Virginia market. www.cnpapers.com
Citadel Communications	1996	2000	Owner and operator of radio stations, with a national footprint reaching over 50 markets in the U.S. www.citadelradio.net
Commerce Connect Media	2000	Active	Diversified business-to-business media company publishing controlled circulation trade and business magazines. www.cygnusb2b.com
Consolidated Theatres	1998	2008	Regional megaplex movie theater circuit offering state-of-the-art stadium-style cinema experience. www.consolidatedmovies.com
Houghton Mifflin Harcourt Publishing Company	2008	Active	Publisher of Pre-K-12 educational solutions ranging from research-based textbook programs to instructional technology to standards-based assessments for students and educators. www.hmhc.com
Fanfare Media Works	2000	2007	Highly targeted in-store media company offering local business advertising solutions within supermarket locations. www.fanfaremedia.com
Finest City Broadcasting	2005	Active	Owner and operator of three FM radio stations serving San Diego. www.fcbroadcasting.com
F+W Media	2005	Active	Special interest content provider and marketer of enthusiast magazines, books, conferences, trade shows and interactive media properties. www.fwpublications.com
Hispanic Yellow Pages	2003	Active	Publisher of Spanish language yellow page directories targeted at Hispanic communities throughout the U.S. www.hypnetwork.com
Kidz Bop	2006	Active	Entertainment production company offering branded audio and video entertainment products for children aged four to eleven. www.kidzbop.com
Legendary Pictures	2005	Active	Motion picture production and financing venture with Warner Brothers. www.legendarypictures.com
Melrose Investors II	2007	Active	Motion picture production and financing venture with Paramount.
Network Communications	2002	2005	National publisher of local printed and online magazines for the residential real estate market. www.nci.com
Nexstar Broadcasting Group	1996	Active	Television broadcasting company focused on acquiring, developing and operating television stations in small and medium-sized markets in the U.S. www.nexstar.tv
Penton Media	2002	2007	Diversified business-to-business media company, offering publishing, trade shows, conferences and web sites. www.penton.com

INFORMATION SERVICES

INVESTMENT	INITIAL INVESTMENT	EXIT	BUSINESS FOCUS
Commonwealth Business Media	2003	2006	Leading information provider to the global trade and transportation markets with comprehensive proprietary data, news and analytical content. www.cbizmedia.com
iTrade Network, Inc.	2005	Active	Supply-chain automation software provider and information clearinghouse for buying and selling in the retail and foodservice industries. www.itradenetwork.com
KnowledgePoint360	2007	Active	Global marketing services company providing medical communications, accredited continuing medical education and sales support services to the pharmaceutical industry. www.kp360group.com
Music Reports, Inc.	2006	Active	Transaction licensing and royalty accounting services provider to broadcasters, cable providers, media companies and other digital music distribution services. www.musicreports.com
Navtech, Inc.	2005	Active	Aeronautical software and information company offering flight operations solutions critical to commercial passenger and cargo air carriers. www.navtechinc.com
ProQuest/CSA	2007	Active	Aggregator and publisher of scientific research, articles and abstracts for use by libraries, universities and research institutions. www.proquest.com
SoftBrands, Inc.	2005	Active	Software applications and information services provider for companies in the global manufacturing and hospitality industries. www.softbrands.com
Triple Point Technology	2006	Active	Commodities trading and risk management information solutions provider to banks, hedge funds and utilities companies around the world. www.tpt.com
V-12 Group	2007	Active	Marketing services provider of measurable, multi-channel direct marketing data solutions focused on customer acquisition, retention, and loyalty. www.v12group.com

BUSINESS SERVICES

INVESTMENT	INITIAL INVESTMENT	EXIT	BUSINESS FOCUS
ArchivesOne	2005	2007	Print and digital information management and document storage services provider. www.archivesone.com
Billing Services Group	2003	2006	Outsourced customer care, billing and collection clearinghouse services provider for U.S. telecommunications companies, ISPs, application service providers and wireless carriers. www.billingservicesgroup.com
Cast & Crew	2006	Active	Payroll service provider for the motion picture and television industries. www.castandcrew.com
Dolan Media Company	2004	2007	Provider of business information and professional services to the legal, financial and real estate sectors in the U.S. www.dolanmedia.com
Executive Health Resources	2007	Active	Information service provider ensuring Medicare, Medicaid and commercial payer compliance for hospitals. www.ehrdocs.com
Gould & Lamb	2007	Active	Medical-financial services company offering outsourced claims settlement services to the workers' compensation insurance industry. www.gouldandlamb.com
HealthPort	2006	Active	Provider of outsourced release of information services and other healthcare information systems for hospitals and community centers to operate more efficiently. www.healthport.com
Language Line Services	2004	Active	Provider of over-the-phone language interpretation services to facilitate critical business transactions and delivery of emergency and government services. www.languageline.com
Monitronics	2001	Active	Home security-alarm monitoring and related services provider to over 495,000 residential customers and commercial clients nationwide. www.monitronics.com
Muzak	1998	Active	Provider of business music programming and other subscription audio services. www.muzak.com
Orion HealthCorp	2008	Active	Medical-financial services company offering billing and collection services to hospital-based physicians. www.orionhealthcorp.com
Psychological Services, Inc.	2006	Active	Provider of licensure and pre-employment evaluation services for state regulatory agencies, industry trade groups and medium and large-sized businesses. www.pSIONline.com
Talent Partners	1998	Active	Provider of payroll outsourcing services to advertising agencies for the payment of residuals to performers appearing in TV and radio commercials. www.talentpartners.com

COMMUNICATIONS

INVESTMENT	INITIAL INVESTMENT	EXIT	BUSINESS FOCUS
Atlantic Broadband	2004	Active	Cable television operator providing video, internet and telephone services to customers in Florida, Pennsylvania, Maryland and Delaware. www.atlanticbb.com
CapRock Holdings	2006	Active	Leading global provider of secure, high-bandwidth satellite communications to commercial and governmental customers operating in remote locations. www.caprock.com
Country Road Communications	2002	Active	Rural wireline telecommunications provider delivering services to communities outside of major metropolitan areas. www.countryrdcom.com
CyrusOne	2007	Active	Owner and operator of data center facilities providing corporate collocation services. www.cyrusone.com
Hometown Broadband	2006	Active	Provider of wireless high-speed internet and VOIP telephone services to underserved rural and ex-urban markets throughout Maryland and Arizona.
Home Town Cable	2006	Active	Exclusive, incumbent local service provider of bundled cable TV, high-speed internet, security-alarm monitoring and telephone services. www.htcplus.net
Hosted Solutions	2008	Active	Owner and operator of data center facilities offering managed hosting solutions. www.hostedsolutions.com
IntegraTelecom	2006	2007	Facilities-based telecommunications provider offering local dial-tone, long distance, high speed internet, and data services. www.integratelecom.com
Pinnacle Towers	1995	2000	Owner and consolidator of wireless communications towers throughout the U.S.
WideOpenWest	1999	2006	Cable television operator providing video, internet and telephone services to customers in Chicago, Cleveland, Columbus and Southeast Michigan. www.wowway.com

QUICK FACTS



Founded in 1989, ABRY Partners is one of the most experienced and successful media, communications, business and information services focused private equity investment firms in North America. We are currently investing ABRY Partners VI, a \$1.35 billion private equity fund and ABRY Senior Equity II, a \$650 million fund that provides senior equity and mezzanine capital. ABRY also invests in first and second lien bank debt securities through its \$750 million ABRY Advanced Securities Fund.

ABRY maximizes the value of its investments by concentrating on industry sectors where we have substantial operating and investment experience. Regardless of the industry sector or end market being served, our portfolio companies exhibit specific characteristics: high barriers to entry, recurring revenues, high operating leverage, and the opportunity to significantly increase profitability.

INVESTMENT PROFILE

Investment Stage	Later stage, profitable growth companies
Investment Amount	\$25 million to \$150 million – private equity fund \$15 million to \$50 million – mezzanine/senior equity fund
Type of Transaction	<ul style="list-style-type: none">– Buy-outs of financial investors, families, publicly-traded or strategic owners– Recapitalizing businesses giving existing investors a liquidity event– Businesses seeking expansion capital– Entrepreneurs seeking to make platform acquisitions– Acquisition roll-ups, and consolidations
Industry Areas of Focus	<ul style="list-style-type: none">– Business Services– Communications– Education– Entertainment– Healthcare Services– Information Services– Media– Online Media
Type of Company	Public or Private
Geography	North America

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